



Siemens-Team | Executive Board



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## Act today for a better tomorrow

For a positive tomorrow, employees need reliable concepts today. IG Metall says: Siemens must present a sustainable, comprehensive business model for an integrated technology corporation.

of squandering its treasure: jobs in Germany are biting the dust and corporate sites are faltering. This is paralyzing the commitment of the workforce – and damaging business.

**NO PEOPLE, NO PROFIT** Siemens has valuable capital with which to excel on the world market: its workforce with their excellent skills and loyalty to the company. The group is in the process

**To be strong tomorrow, Siemens must encourage the innovative spirit of its employees today. This is what works councils and IG Metall are campaigning for.**



Works councils and union representatives seek dialogue in the workplace with colleagues, offering advice and personal support. Not only on the shop floor, but also in the offices.

IG Metall and works councils

# GOOD WORK. SECURE FUTURE. ONLY WITH US!

## Active together for good work



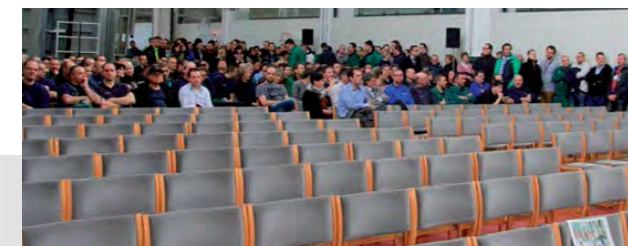
Energy Mülheim: works councils collect workers' ideas.



Healthcare: IG Metall and works councils protect employees.



Lively works assembly meetings give employees a chance to make their point in an eye-catching way: in Görlitz management received the red card for planned job cuts (above). And in Erfurt pieces of paper saying "This job was scrapped" were laid on empty chairs in protest. All Siemens locations hold works assembly meetings: be there, listen, object.



[www.dialog.igmetall.de](http://www.dialog.igmetall.de)  
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## Promote innovation today for tomorrow's markets

Every brain is full of ideas. Gearing corporate culture today to promoting innovation could lay solid foundations for the future.

### IG Metall believes:

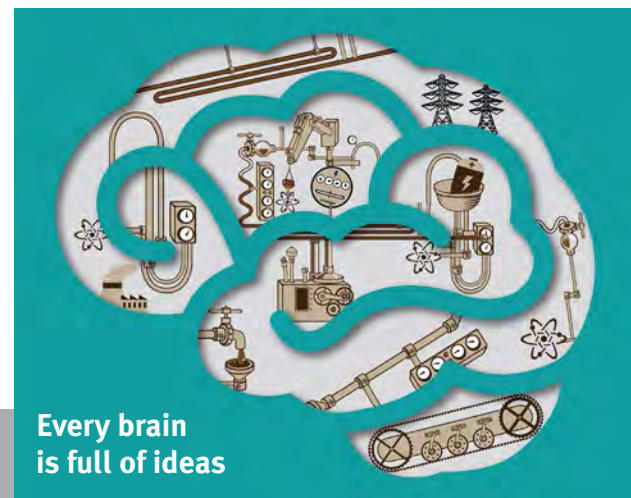
- Siemens needs a workplace climate based on trust to motivate employees, secure their jobs and guarantee good work.

- Innovative products and services fit for the market are needed. Employees on the factory floor and in offices have potential that should be encouraged and used. This is the

only way to close the gap in technological advances made by some competitors on world markets.

Time and again workers and their works councils have shown readiness to participate in shaping Siemens' future, contributing knowhow and daring visions.

**PEOPLE BEFORE PROFIT: TAKE ACTION TODAY FOR A STRONG TOMORROW!**



Every brain is full of ideas



„Siemensianer“ in Berlin (above) and Duisburg: each of them must get involved, if they are to stay on board. Nationwide day of action, 9 June 2015.



## Being located in Germany ensures global player role for Siemens

The livelihoods of many people – and Siemens' future as global player too – depend on Germany remaining a business location with high real net output. To make sure of this, the company needs a “Deutschland” strategy.

**Cornering the international market of tomorrow depends on cultivating the “Made in Germany” brand today. IG Metall wants:**

- To maintain manufacturing, research & development, distribution & service, and industry-related services from a single source in the German market to expand synergies.
- To maintain vertical integration and real net output and spur innovation to maintain competitiveness, create jobs and give the young generation prospects.
- To safeguard jobs. That is why the agreement on safeguarding jobs and location excludes enforced redundancies.

**Profit margin mania and job cuts won't secure the future: a sustainable strategy for Germany is the only way!**

That is what employees, their works councils and IG Metall are calling for.

Those who agree should not hesitate too long. It is always worth joining IG Metall. Because together we can achieve more:

**FOR GOOD WORK. A GOOD LIFE.**



Surname \*  Sex \*  M= male  F= female

First name \*  Date of birth\* (Day | Month | Year)

Country \*  Postcode/ZIP \*  City of residence\*

Street \*  House no.\*

Phone ( work  private)

E-Mail ( work  private)  Nationality \*

Employed with / post code / place  Occupation/professional activity/degree/training

Full-time  Part-time

Temporary employment to

Agency work  
Name of hirer/company

Training from  to

Dual course of study  University studies  
Name of university

Addressed by (surname, first name)  Membership number of IGM member

**Membership Application:**  
I hereby confirm that the personal information I have provided to IG Metall for the purpose of data collection in connection with my membership is correct. I agree that for the purpose of fulfilling its tasks as set forth in its statutes, and in accordance with data protection legislation, personal information may be collected, processed and used by IG Metall and its union representatives. The membership fee will be adjusted in line with changes in income by trade union representatives in the company, and other persons. Data that are freely available within the company, such as the type of work and the associated pay scale classification, will be used to determine the collectively agreed rates of pay and membership fee. The data will not be passed on to third parties for marketing purposes.

Place / date / signature for membership \*

**Bank Details** Bank/Branch  BIC  Fee \*\*

IBAN

If you do not have your IBAN and BIC at hand, please indicate your account number and sort code:

Account no.  Sort code  Membership from:  Gross income\*

Account holder   Place / date / signature for direct debit authorisation

**SEPA direct debit mandate** (recurring direct debits)  
IG Metall creditor identifier: **DE71ZZZ0000053593**  
Mandate reference: *membership number*  
I herewith authorize IG Metall to debit my account on the agreed due dates with the membership fee equal to 1% of my gross monthly income to be paid by me according to Section 5 of the statute. At the same time I herewith instruct my bank to honour the direct debits of IG Metall to my account.  
Note: I am entitled to request the refund to the debited amount within 8 weeks from the date of debit. In this respect, the terms and conditions agreed with my bank shall apply. I agree to inform IG Metall without delay of any changes to my data.